



June 18, 2020

Hardscrabble Members,

After two months on our reduced expense plan, I just wanted to keep you informed that we were able to have positive cash flow in April and May. Now in June, with the increasing hours in staff due to the swimming pool open, limited dining in Men's Grill/Dining Room and hotter temperatures on the golf course, June, July and August will be the most difficult months to achieve budget.

We cannot thank our members enough for their support of our "To Go" program and the extra revenue from golf rounds played.

Please remember, we have eliminated any expenses that would normally be allowed at Hardscrabble. These expenses include:

1. Birthday or Anniversary meals have been put on hold temporarily. We will retro all members once the Club has reached normal operations again.
2. Bar space is very limited. Happy Hour music will not be available until COVID season is over.
3. Fourth of July fireworks will not be available this year. (\$10,000 expense savings).

NO ASSESSMENTS NEEDED

We are a small business, owned by you the membership. As always, we will be fiscally responsible for you and the Club. By adding hours to our current staff beginning in June, we will need to gain \$20,000/month more in revenue in June, July and August. We feel confident that we will meet our goals financially for this summer season with your continued patience, kindness and understanding.

CLUBHOUSE DINING INFORMATION (MIXED GRILL AND MEN'S GRILL)

1. Dining Room capacity - 38 maximum. Reservations required.
2. Maximum seating per table - 6 people.
3. Limited servers available.
4. We will continue our "To Go" evening specials through the summer months. SPECIALS ARE AVAILABLE FOR "TO GO" ONLY and not available for in-house dining.
5. Patio and poolside orders must be called into the Clubhouse and Food/Beverages will be delivered "To Go" style---remember labor reduction.
6. Limited menus (lunch and dinner) will be laminated and cleaned immediately following use.

Please remember the health of our members and staff is very important to all of us. If you are at risk, wait to come to the Club until the all clear has been sounded. DON'T COME WITH A FEVER OR WHILE SICK. **The Club has been professionally disinfected by Pro-Clean Janitorial.**

Be safe, keep smiling and enjoy the summer months. WE ARE HARDSCRABBLE.

Bob Philbrick
General Manager